

Realtor® Annual Dues Billing

It's that time of year again! Annual membership invoices will be sent electronically to all REALTOR® members in the next few days. Be advised that invoices will be sent ONLY once. Please print a copy from the email for your records.

This year, in addition to paying your 2010 Membership dues in full (either in person, via mail or securely online), the Board of Directors has authorized a **Dues Payment Plan** that will not cost you any additional money. To take advantage, members may log on to the Board website: www.naborhome.com and click on the Dues Payment Plan link. Here, you will be asked to commit to a one time payment or to break the payments into 3 equal amounts. The site is completely secure and you can rest assured that your details will be treated with the strictest confidentiality.

Important Reminder

Members are reminded that invoices are due **to be paid in full on or before January 1st 2010.** So as to be fair to the majority of members who are in good order at the beginning of the year, the following schedule will be strictly applied, as in accordance with the Bylaws:

- Dues payable on or before January 1st – membership confirmed for 2010
- As of February 1st, a late fee of \$50 will be applied to any member's account for whom payment in full is not received and said member is liable to suspension including MLS.
- As of March 1st a further \$50 late fee will be applied to any member's account for whom payment is not received in full and member is liable to termination including MLS. Note: Termination results in an automatic reinstatement fee of \$150 and mandatory attendance at New Member Orientation is required..
- As of April 1st, automatic termination of membership including MLS. A reinstatement fee of \$150 is payable and mandatory attendance at New Member Orientation is required.

Reinstating members

Membership dues will NOT be prorated for agents who elect not to renew their membership at the beginning of the year and who subsequently reinstate at any time during 2010.

A Word About Voluntary Contributions

Every year, together with your local, state and national dues, NABOR invoices every REALTOR® member certain voluntary contributions:

RPAC – The "Fair share" contribution per member is \$19. The REALTORS® Political Action Committee exists to establish the real estate industry as a concerned, involved and motivated constituency. Funds raised are used in campaigns, issues and political education at all levels of government, locally, state wide and nationally. About 70 cents of every dollar contributed stays in Florida for use in local and statewide issues. **Why is this important to me?** RPAC is a single unified voice for real estate in all levels of government. Bottom line: RPAC helps elect candidates who are sympathetic to the REALTOR® and real estate business and that helps your bottom line! Additional contributions are, of course, welcomed and membership of the prestigious 99 Club (\$99 annually) is encouraged of all our brokers and directors, past and present.

School Donation - REALTORS® work at the heart of the community and with that, comes a responsibility to give back to that community. Your \$5 voluntary contribution allows us to support education and children locally. **Why is this important to me?** Every year, NABOR receives literally dozens of requests for support from schools, youth sports' teams and scholastic groups. Pooling this relatively small amount together with that of your fellow members allows us to identify those most in need, and encourage their success with a meaningful donation. Members who contribute to NABOR's School Donation fund are welcome to make mention of their NABOR support, to groups requesting additional solicitation.

BRAC Advertising "Fair Share" – The potential impact to the local real estate industry of the influx of military members associated with the Joint Strike Fighter and the 7th Special Forces is keenly awaited. Navarre needs to be at the forefront of these re locating troops' minds as they consider where to live. We have a huge opportunity to capture a "lion's share" of the market, but to do that, we need to have adequate funds (above and beyond NABOR's normal marketing budget) to promote the area. For that reason, each member, REALTOR® and affiliate, is being asked to voluntarily contribute an additional \$10 to supplement our BRAC efforts. **Why is this important to me?** There's a potential 8,000 families looking for a new place to live over the next 5 years. We want to make sure that they choose Navarre and you, as a NABOR REALTOR®, are the person they come to for service. As an FYI – NABOR has committed a special task force to identifying ways to attract the incoming military to Navarre, headed by director, Andy Covington. New members are welcome to aid this initiative – please call the Board Staff for details.

Payment Plan

If you choose the payment plan, NABOR staff must receive your **notification by Wednesday October 28th** to begin making your payments. The Board owes the State and National Fees for our members at the beginning of the year, so payment plans started later, will not work. If anyone needs to make some special arrangements with their broker, now is the time to do it.

In conclusion

We appreciate that this has been a difficult year and it is our aim to work with the membership to ensure they have the necessary information and payment options to maintain their Realtor ® status uninterrupted and continue doing business in an industry they love.

If you have any questions, please don't hesitate to call me, in confidence, at the Board office.....Angela Campbell.