



NAVARRE AREA BOARD OF REALTORS®  
Presents a

**CONTRACTS CLASS**  
**3 CE CREDITS/\$15 PER PERSON**  
**Instructed by Kerry Anne Schultz**



**About the Instructor**

Kerry Anne Schultz is a partner with Fountain, Schultz & Associates, P.L. She graduated Summa Cum Laude as Valedictorian with a Bachelor's degree in both History and Political Science from Oklahoma City University in 1998. Ms. Schultz also earned her Juris Doctorate with honors from Thomas M. Cooley School of Law in 2000.

Ms. Schultz's practice is limited to business and corporate transactions, commercial and residential real estate transactions and development, homeowner, condominium and community associations, and civil litigation.

**Class Sponsored by:**

**Stacy Haynes**



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**Tuesday, August 18th, 2009**  
**1:00 p.m.—4:00 p.m.**  
**Cost: \$15 Per Person/3 CE Credits**  
**NABOR CONFERENCE ROOM**

**GET PAID!**  
**REDUCE LITIGATION!**  
**GET MORE REFERRALS**  
**FROM HAPPY CUSTOMERS!**

**A sales agreement is the most important document a real estate licensee can prepare. An understanding of the contract and the meaning of contract terms, not just filling in the blanks, makes you a better professional. Understand and be able to explain the contract; know when to speak and when to refer to an expert; *protect your license*. This class is worth the time and money invested!**

**Registration:**  
\$15 ON OR BEFORE 3pm August 17th  
\$18 AFTER 3pm August 17th  
No Shows will be Invoiced Class Fee plus \$5

**Cancellation Policy:**  
NABOR must receive written (email) cancellation notice 24 hours prior to the class.